



Pharmaceutical Industry Perspective

Issues

Pipeline

Generic competition ties marketable life to patentable life

Most pharmaceutical companies face patent "cliffs"

New product approvals are decreasing Unprecedented costs to bring products to market

Regulatory

Increased scrutiny of benefits vs. safety Longer term/higher patient number clinical studies required

Drug review times are increasing Pricing

Ability to pay, government price controls, competition with standard of care

Legal

Drug safety, Generics, Marketing Public Relations

Public image issues

Little public focus on pharmaceutical "wins" for society

How Does Pharma View DMOAD Development?

No market precedence, path to PoC and registration unclear, animal model disease relevance unknown, target validation variable, unclear relationship between DMOAD activity & symptomatic/functional benefit

> → Many companies are terminating DMOAD research -recent example: Pfizer/Wyeth

→ Many promising opportunities will not be clinically assessed & ultimately patients will not have access to new DMOAD therapies

Critical need for imaging methods to evaluate DMOAD activity in a reasonable time, with reasonable patient numbers at reasonable cost







Understand the Human Disease

• "My fundamental understanding of what's ailing R&D is the fact that true translational medicine is not practiced. R&D in pharma has been isolating itself for 20 years, thinking that animal models would be enough and highly predictive, and I think I want to just bring back the discipline of outstanding translational science, which means understand the disease in humans before I even touch a patient."

> Elias Zerhouni, Radiologist, President Global Research & Development Sanofi-Aventis, Former Director of the NIH

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Key Questions to FDA

- · Reasonable or idealistic approach?
- Do outcome biomarkers need to correlate with functional outcome measures?
- Is a functional outcome required for registration?
- · What type of functional outcome would be considered acceptable?





- · Optimize study design to minimize upfront investment
 - Enhanced Clinical Trial Designs
 - · Interim analyses for futility
 - Adaptive design
- · Optimize study design to avoid failed study
 - Highly standardized radiograph methodology
 - Modified Lyon-schuss protocol
 - Select subjects more likely to progress during 24-month treatment period
 - Enriched for KLG3 subjects
 - · Excluded subjects with genu valgum/significant genu varum
- · Gain agreement from regulators on development plan and study design

POC and Phase IIb/III – A Multi-Purpose Study

POC

- Study designed to demonstrate that iNOS inhibition slows disease progression in OA patients compared to placebo
- Radiographic Joint Space Narrowing (JSN) as the primary endpoint

<u>Pivotal</u>

- · Appropriately designed, executed and analyzed could be considered pivotal
 - If positive, would require 1 replicate study
 - If positive POC but fails statistical rigor to qualify as a pivotal trial, might be considered as supportive to a single pivotal study (EOP2 meeting to confirm)

Exploratory

- · Several secondary measures included to explore "Clinical Benefit"
- MRI in a subcohort







- "... The proposal to demonstrate clinical benefit based on results of Xray studies as primary endpoint in combination with one or more clinical endpoints as secondary endpoints is not supported. The choice of a coprimary endpoint should be discussed...
- ... Taking into account both aspects of efficacy and safety, a study duration of less than 2 years appears not to be justified...
- ...An overall broad indication claim for treatment of osteoarthritis is expected to be substantiated by data from both the knee and the hip..."



Learnings from the Cindunistat DMOAD Trial

- 2. Clinical Benefit
 - Significant placebo response
 - Early versus long-term data

Responsiveness of NSAIDs in Knee OA

	BL Mean (SD)	Percent change from BL	Effect Size	SRM	
WOMAC pain	45.0 (21.6)	20.5%	0.55	0.58	
ICOAP total	44.8 (20.2)	18.8%	0.53	0.56	
ICOAP constant pain	40.7 (22.5)	21.1%	0.46	0.49	
ICOAP intermittent pain	48.3 (20.1)	19.9%	0.54	0.55	
WOMAC phys. function	47.7 (22.7)	24.7%	0.52	0.58	
KOOS-PS	42.3 (13.0)	13.1%	0.53	0.52	
M. Bond, A. Davis, S. Lohmander, G. Hawker. Osteoarthritis and Cartilage 20, 6, 2012, 541–547					

Responsiveness of Clinical Benefit PROs					
	BL Mean (SD)	Percent change From BL	Effect Size	SRM	
WOMAC pain	7.6 (4.0)	28.9%	0.54	0.58	
ICOAP total	38.8 (22.3)	33.5%	0.62	1.16	
ICOAP constant pain	35.2 (24.5)	37.3%	0.54	0.56	
ICOAP intermittent pain	41.7 (22.1)	34.2%	0.65	0.63	
WOMAC phys. function	27.39 (13.81)	26.8%	0.53	0.59	
KOOS-PS	42.6 (14.8)	22.5%	0.65	0.62	

Clinical Benefit at 6 Months (IA1)

		Cindunistat	
Percent improvement from BL (P-value compared to placebo)	Placebo N=80	50 mg N=71	200 mg N=80
VAS pain	20%	37% (p=0.05)	37% (p=0.08)
Patient Global Assessment of OA	2%	15% (p=0.02)	20.6% (p<0.01)





